GENERIC EMAIL TO POTENTIAL REFEREE

Hello XXX,

As a valued client, we are pleased to inform you that we've partnered with B2Bpay, a secure online payment portal which allows you to receive payments, and pay your invoices using your credit card. Better yet, you'll earn Qantas Points every time you make or receive payments!

B2Bpay has partnered with Qantas Business Rewards to offer a special promotion allowing you to earn even more points when signing up to B2Bpay. You will be eligible to earn up to **20,000 bonus Qantas Points** when you sign up to make and/or receive payments with B2Bpay using the unique link below.

To get started, visit: < ENTER YOUR REFERRAL PAGE HERE!>

We've outlined some of the benefits of using B2Bpay below:

Benefits of making payments

- Earn Qantas Points PLUS credit card reward points on ALL business expenses.
- Improve cash flow.
- Earn full cart points on ATO, Government, Telco, Insurance & utilities.
- Connect to Xero, MYOB, QuickBooks to streamline bill payments in one place, with automatic reconciliation to save time and admin.
- Pay your bills and invoices using your bank account to maximise points and earnings.

Benefits of receiving payments

- Customers pay sooner by Credit Card as they have a line of credit and they can pay online at any time.
- There is no cost for you to receive payments (unless you choose to absorb the card processing fee).
- No staff are required to take payments over the phone or chase payments.
- The 'Pay Now' link on your invoice opens a secure payment page (featuring your logo).
- Clever integrations with Xero, MYOB and QuickBooks mean you can easily add a
 payment link to your invoices, and your accounting software is automatically updated
 when your invoices are paid.
- Accept all card types including Mastercard, VISA, American Express and Diners Club.
- The system is secure with card details tokenised and never stored in full.
- No IT build or bank set up.
- Earn Qantas Points when you get paid.

To get started, visit: **ENTER YOUR REFERRAL PAGE HERE!**

If you would like further details, please get in touch with us. Best,

REFERRAL EMAIL COPY: Making and Receiving Payments

Hello xxx,

XXX

As a valued client, we are pleased to inform you that we've partnered with B2Bpay, a secure online payment portal that allows you to receive payments, and pay ALL your invoices using your credit card. Better yet, you'll earn Qantas Points every time you make or receive payments!

B2Bpay is an effective solution to improving your cash flow and saving time by consolidating your invoices in one central location – all while earning Qantas Points. You'll also earn full points on ATO, government, telco, and insurance! Schedule payments for your convenience, and enjoy a simple, free set up.

To get started, sign up from our business referral page here: ENTER YOUR REFERRAL PAGE HERE! to earn a bonus 10,000 Qantas Point when you start making payments.

For any further questions, be sure to check out the FAQ page https://www.b2bpay.com.au/help/!

Best,

REFERRAL EMAIL COPY: Receiving Payments

Hello xxx,

As a valued client, we are pleased to inform you that we've partnered with B2Bpay, a secure, online payment portal which allows you to receive card payments from your customers, at no cost. Further yet, you'll earn Qantas Points every time you receive payments!

The process is simple. You'll get your own branded, online payment portal- set up at no cost to you! You'll follow the usual process to bill your customers, and they will pay using their chosen card. Funds will be transferred to you by EFT or BPAY within 3 business days.

To get started, click on the 'Receive Payments' button on this page: ENTER YOUR REFERRAL PAGE HERE! and a member of the B2Bpay team will contact you shortly! By using my unique referral link, we can both earn 10,000 Qantas Points when you receive more than \$10k in payments. For any further questions, be sure to check out the FAQ page https://www.b2bpay.com.au/help/!

Best,

REFERRAL EMAIL COPY: Making Payments

Hello xxx,

As a valued client, we are pleased to inform you that we've partnered with B2Bpay, a secure, online payment portal that allows you to pay all of your invoices online by card. Further yet, you'll earn Qantas Points every time you make a payment!

Boost cash flow, and earn Qantas Points or Credit Card reward points from your card issuer on ALL business expenses. B2Bpay is a secure solution for managing and paying all of your business expenses online.

To get started, visit my referral page here: ENTER YOUR REFERRAL PAGE HERE!. If you sign up via this page, you will earn a bonus 10,000 Qantas Points (on top of any promotions) for getting started making or receiving payments. For further questions and terms and conditions, be sure to check out the FAQ page https://www.b2bpay.com.au/help/!

Best,